



## Senior Specialist, Sourcing, Production Chemicals

### Our Company:

GlaxoSmithKline Biologicals (GSK Biologicals), the vaccine division of the GSK Group, is a global vaccine research, development and production company, at the cutting edge of innovation in the fight against the most deadly infections and diseases. Headquartered in Belgium, GSK Biologicals employs over 11,000 people worldwide, of which 7,000 in its three Belgian sites: Rixensart, Wavre and Gembloux. GSK Biologicals' global production network is in the midst of becoming the largest in the entire vaccines industry; 15 production sites strategically positioned around the world manufacture, formulate, fill, pack, check and deliver over a billion doses of about 30 different vaccines.

Once our pioneering treatments have been developed, they are manufactured to the highest standards and distributed across the regions that need them most. Accomplishing this as efficiently and quickly as possible can quite literally be a matter of life and death. So it's no wonder that more than 70% of our talented workforce is based within **Global Industrial Operations** - the essential business unit that manufactures and manages the entire vaccine supply process, from customer order to product dispatch on a global scale.

As the name suggests, it operates in a multi-national context across 15 sites around the world, working closely in tandem with colleagues from a variety of disciplines and professions.

The department itself is divided into operating units that focus on various aspects of the manufacturing and supply process. These include Supply Chain Management, Global Quality Assurance, Technical Services, and Industrialisation, which oversees the transfer of production from R&D levels to a commercial scale.

### Job Purpose and Key Responsibilities:

- ◆ Manages supplier's relations for the production's raw materials (25 Mios Euros) worldwide being made up of Serums, Biological products, Adjuvants systems
- ◆ Insure a long term vision on volume requirement per site, supplier capacity and capability, to support a growing business
- ◆ Support both the production and the research needs, consolidating suppliers and insuring that R&D supplies can be migrated to production

### Accountability:

- ◆ Reduce total cost of Biological products and serums supplies in GSK Bio sites using all possible levers, and by developing operational excellence
- ◆ Build a robust supply chain process for adjuvants systems and ensure qualitative support and relationship with key internal stakeholders
- ◆ Ensure the implementation of the Working capital project on serums i.e. Optimize the serum supply chain, set-up a long term relationship with suppliers, collaborate and support GSKBio Biological suitability (BS) simplification
- ◆ Protect company revenue streams by managing supply security through a risk management process, focusing especially on animal origin materials. Insure that plans to increase revenues will not be

constrained by lack of availability of critical supplies. Initiate strategic sourcing initiatives whenever necessary

- ◆ Build rigorous strategic sourcing plans for key spend categories to support Biologicals growth
- ◆ Support all raw materials needs for all production sites worldwide. Work with all the Site Procurement Managers to insure deployment of Global Bio Procurement Strategies
- ◆ Establish, develop and manage suppliers performance by influencing key suppliers executives, setting goals and objectives and aligning both supplier and GSK resources to obtain the desired results
- ◆ Collaborate with GSK Pharma to support spend that is not specific to Biologicals or spend where GSK Biological is a minor player
- ◆ Champion the SGM process so it is understood and accepted by the key customers and stake holders, and is able to communicate to gain approval
- ◆ Plan and negotiate contracts with suppliers, utilizing legal support and ensure critical issues are incorporated into contract
- ◆ Understand OE tools and techniques within the function or with suppliers

### **Complexity:**

- ◆ Must work with production and QA/ Regulatory to optimize, adapt specifications and secure sourcing
- ◆ Technical spend, requiring frequent interactions with R&D, industrialization and production experts
- ◆ Need to conciliate needs of Production and needs of Research, serving two distinct departments but insure long term compatibility

### **Specialized Knowledge:**

- ◆ Procurement certification and life science/ chemistry/ biology master level degree
- ◆ Procurement experience in a complex multi country setting
- ◆ Strategic sourcing (upstream marketing and set-up of long term strategy for category management)
- ◆ Creative, conceptual thinker, capable of identifying novel solutions
- ◆ Fluent in French & English
- ◆ Good project/change management
- ◆ Result oriented, and able to develop and present strong arguments to convince of the need for change

### **Our Offer:**

At GSK we provide a supportive working environment, and a range of development challenges and opportunities. We also offer competitive benefits and compensation packages designed to attract and to retain the very best. GSK is proud to promote an open culture, encouraging people to be themselves and giving their ideas a chance to flourish. GSK is an equal opportunity employer.

For more information, please contact:

Florence Rade, Senior Talent Acquisition Specialist

Email: [Florence.f.rade@gskbio.com](mailto:Florence.f.rade@gskbio.com) Tel.: +32 10 85 50 05